**Position**

Legal Counsel

**LOCATION:**

Toronto

**Why join the CanDeal Team?**

CanDeal Group is a leading provider of electronic marketplaces and data services for Canadian dollar fixed income securities and derivatives. CanDeal’s Markets Division, provides access to a deep pool of liquidity for Canadian government, agency, provincial and corporate bonds, as well as money market instruments and interest rate swaps. CanDeal Data & Analytics (DNA) delivers data and analytics products and other services that support business, trading and technology needs for participants in the Canadian capital markets.

CanDeal Group is a growing and entrepreneurial organization with a solid foundation in the Canadian fixed income markets and an ownership group which includes: BMO Nesbitt Burns Inc., CIBC World Markets Inc., National Bank Financial Inc., RBC Dominion Securities Inc., Scotia Capital Inc., TD Securities Inc. and TMX Group.

This is an exciting time to join a growing organization led by visionary leaders who are helping to shape their industry’s future.

**JOB PURPOSE**

As part of the legal team and reporting to the Chief Operating Officer, the Legal Counsel is responsible for supporting CanDeal Group Inc. and its subsidiaries on a variety of commercial and transactional matters across the enterprise.

Legal Counsel will be collaborative in their approach to the position responsibilities and will be solution driven in their approach to business challenges. The successful candidate will be required to work independently while at the same time operate within a small team (including executives and General Counsel) as the legal specialist on many initiatives. Specific responsibilities include:

**Key Accountabilities:**

* Draft, review, and negotiate a broad range of commercial contracts on behalf of various internal lines of business, including:
* Work closely with the vendor management team on all types of supplier contracts, including technology and intellectual property licensing, software development, outsourcing, professional services, support services and service levels, consulting services, purchasing, data distribution, revenue share arrangements and other commercial agreements
* Work with business lines to develop and maintain standard form agreements for products and services offered by the company in support of strategic initiatives and in the ordinary course
* Provide legal advice and support for multi-faceted commercial transactions, including:
* Strategic projects, business alliances, development of new products/services and the procurement of new businesses, assets and technologies and outsourcing transactions
* Provide legal advice and support on a wide range of day-to-day commercial and regulatory matters, including:
* Securities law-related matters, technology initiatives, information security, privacy-related matters, compliance, promotion and marketing materials, intellectual property matters, corporate policies, and contract interpretation
* Support department/legal operation initiatives
* Other duties, as assigned

**Qualifications:**

* Called to the Bar of Ontario with membership in good standing with the Law Society of Ontario
* Qualified legal professional with at least 5+ years of relevant, financial services and securities law experience
* An understanding of OTC Debt and/or Derivatives markets
* Knowledge and experience drafting, negotiating, structuring, and advising on various types of commercial contracts and transactions
* Exceptional written communication, negotiation and drafting skills; demonstrated consistent and prompt use of sound legal and business judgement
* Excellent analytical and problem-solving skills and attention to detail
* Pragmatic approach, including the ability to simplify legal constructs and concepts for business colleagues and non-legal audiences

**Key Qualities for Success**

* Self-motivated and driven.
* Highly attentive to detail and committed to quality.
* Enthusiastic, service-oriented.

Interested in being a part of CanDeal? We look forward to your application!

If you are interested in this opportunity, please send your resume to: [peopleandculture@candeal.com](mailto:peopleandculture@candeal.com)

Please inform us if you require any accommodations during the hiring process. Please note that only those candidates selected for an interview will be contacted.