

**POSITION & SUCCESSFUL CANDIDATE PROFILE**

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<b>Company:</b>	Fengate Asset Management
<b>Title:</b>	Analyst / Associate, Investor Relations and Capital Formation
<b>Location:</b>	Toronto

**COMPANY OVERVIEW**

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Fengate is a leading alternative investment firm with over C\$6.1 billion in total equity commitments, active across various private equity, infrastructure, and real estate strategies. With offices in Toronto, Oakville, and Houston, Fengate has a proven track record and results-driven partnerships, establishing the firm as one of the most active real asset investors in North America. Through our experience, expertise and industry relationships, our clients gain access to high-barrier-to-entry investment solutions which deliver superior risk-adjusted returns. The firm has been recognized as one of “Canada’s Best Managed Companies” since 2007. A committed member of the Canadian Council for Public-Private Partnerships, Performance Based Building Coalition and National Council for Public-Private Partnerships.

**AREAS OF BUSINESS**

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**1. Real Estate**

Fengate possesses experience in evaluating and executing investments in the real estate sector. The firm has executed over 60 investments, including acquisitions and new developments, representing an enterprise value of over \$10 billion.

**2. Infrastructure**

Fengate is a major infrastructure investor with expertise in public private partnerships and contracted power projects targeting high quality investments across North America. The Firm has directed investments over \$3 billion of equity in over 45 infrastructure projects with an aggregate enterprise value in excess of \$20 billion.

**3. Private Equity**

With more than 40 years of experience in the development and management of real assets, Fengate’s private equity strategy is to invest growth capital in strategic operating platforms, leveraging the Fengate’s experience as an owner and operator of real assets across North America.

**OPPORTUNITY**

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The firm is seeking an Analyst / Associate to support its client service and capital formation objectives. This person will report to the firm’s Vice President of Investor Relations. The role requires excellent analytical and communication skills, strong attention to detail, and an interest in private markets investing. The ideal candidate is a highly resourceful team player who is organized and self-motivated with the ability to prioritize and take ownership of a variety of projects.

**PRIMARY RESPONSIBILITIES:**

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- Helping to support and deliver on client service activities of the firm as a collaborative team member of the Investor Relations and Capital Formation Group
- Prepare responses to investor inquiries while ensuring quality and consistency of responses
- Manage the preparation and dissemination of external communication materials
- Maintain and manage the client relationship management database
- Work alongside senior leadership to assist with special projects as they arise

## QUALIFICATIONS

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- An undergraduate university degree in Business/Finance with an excellent academic background
- A professional designation in accounting or finance (such as CPA or CFA) would be an asset, but not required
- Strong written and verbal communication skills
- Experience in investment banking, private equity, accounting, investor relations, asset management, or with institutional investors
- Demonstrated competence with Microsoft Office including Excel, PowerPoint, Word and Outlook
- Experience with Salesforce or similar CRM software a plus

### CORE FENGATE COMPETENCIES:

- **Business Focus and Strategic Thinking:** You display an understanding of Fengate's as well as the investment project's business and strategy. You recognize and reinforce how Fengate differentiates itself in the marketplace.
- **Teamwork and Collaboration:** You are approachable and supportive of team members and go above and beyond normal duties to make the team and Fengate successful. You actively participate in team activities and projects.
- **Driving for Results:** You take initiative to manage your work and performance and do not require close supervision. You consistently produce high quality output.
- **Problem Solving and Decision Making:** You recognize challenges and opportunities and determine whether action is needed and prioritize situation in terms of impact.
- **Communication:** Clear, concise, and directly communicate ideas, information and directions both verbally and in writing.

### LOCATION & TRAVEL:

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The position will be based out of the Toronto office. Fengate offers a Work-Flex policy where employees are allowed to work remotely up to 3 days per week.

We thank all applicants for their interest in this position; however only candidates selected for an interview will be contacted.

Fengate is an equal opportunity employer. We are committed to providing reasonable accommodations, if required, and will work with you to meet your needs. If you are a person with a disability and require assistance during the application process, please contact us.